

Electrolux – Global Electronics Commodity Manager

Commodity Specifications

General Information

Business Sector	Global Electronics Purchasing
Country	Italy
Location	Italy
Position Title	Electronics Component Commodity Manager
Function/Department	Purchasing / Global
Senior sponsor (Name & Title)	Leandro Jasiocha, Global Purchasing – Electrical
Reporting to (Name & Title)	Mehrdad Kalantary, Global Purchasing - Supply, Technology & Strategy
HR Contact person (Name & Title)	Federica Alzetta Group HR

Job description

Overall Position Purpose/Scope	A graduate (M.Sc. or B.Sc) with Electronic background & aptitude to work on commercial area of purchasing.
Main responsibilities	<ul style="list-style-type: none"> • <u>MANDTORY</u> • Good understanding & leadership in the assigned electronic Commodity family ranging from microcontrollers, relays, LED, LCD, IC, PCB to IGBT and resistors • Contract negotiation and secure cost, quality and delivery • Supporting the introduction of electronics components and technologies through strategic procurement and in close collaborating with the R & D department • Working with colleagues across Electrolux and different Product Lines & Suppliers in AP, LA, NA & EU • Driving a consistent Electronic supplier strategy • <u>GENERAL</u> • Contributing proactively to knowledge sharing within the team • Evaluate, develop and supervise the implementation of new suppliers and supplier reduction • Leveraging corporate resources to ensure delivery in line with the objectives set, including working in a matrix organisation • Designing and implementing value-creating strategic concepts • Taking active part in client acquisitions activities by developing customised analysis and preparing commercial materials • Managing the strategic purchasing of components and proactive benchmarking • Regularly reporting the key commodity indexes impacting P&L • Capability to understand technical documents.
Project outcome(s)/ End product(s)	<ul style="list-style-type: none"> • Delivering tangible result on the target given.

Commodity development

Key Challenges	<ul style="list-style-type: none"> • Learning about Electrolux • Knowledge of Electronic applied in Electrolux and supply base • Linking between Technical knowledge and concept to commercial value
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Key Learning Opportunities	<ul style="list-style-type: none"> To work in a competitive and exciting product area. Apply the knowledge gained to other function as part of the career enhancement across Electrolux.
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Working details

Target start date	<ul style="list-style-type: none"> November 2013
Duration (Months)	<ul style="list-style-type: none"> Permanent

Desired candidate profile

Educational qualifications/ Academic background	<ul style="list-style-type: none"> Minimum of Electronic degree Minimum of three years electronic component sourcing experience
Skills required	<p>Functional skills:</p> <ul style="list-style-type: none"> <u>MANDATORY</u> A university degree electronics or similar with experience of strategic electronic component or PCBA sourcing Excellent strategic & positive thinking skills with passion & drive to negotiate Highly motivated, confident person interested in further developing his/her career Defining and developing electronic strategy Negotiating and implementing technology agreements which will bring competitive advantages Good negotiation skills internally and externally, including the ability to communicate effectively at various seniority levels Experience in an international Purchasing environment. <u>GENERAL</u> Communicating regularly the key results impacting P&L to the Global Commodity Team Proven effectiveness in a complex matrix organization, ability to coordinate/lead contribution from other functions like R&D, Design and Marketing. Improving conditions for global leverage with supply base generating opportunities to the commodity team Ability to project manage by involving R&D, Manufacturing and marketing to maximise on deliverable Having a passion for excellence, problem solving and timely delivery Open minded and interested in new Technology and Suppliers International mindset and cross-cultural versatility Strong presentations skills and sense for initiative and autonomy Confident work with Asian & / or multinational electronic contract manufacturers Flexible and ability to adapt to new situations. Additionally, a willingness to travel when needed. <p>..Soft Skills:</p> <ul style="list-style-type: none"> Proficient in MS Office <p>IT skills/ programs:</p> <ul style="list-style-type: none"> Knowledge of Microsoft Access is an advantage (not critical)
Language requirements	<ul style="list-style-type: none"> English. Other European and/or Far East is an advantage
Preference on countries from which to look for candidates	<ul style="list-style-type: none"> ♦ ITALY, UK, GERMANY, SWEDEN